

Meet the REO Results Team



Connie Mahan, Broker/Owner of Selling Paradise Realty, is responsible for the over all operation of a successful real estate company. Connie takes care of all day to day duties in running a real estate company of over 60 agents. Connie focuses on growth, bringing new services and technology to improve the performance of our agents. Innovative ideas and the optimum use of technology has proved to enhance agent production at Selling Paradise Realty, allowing the company to be one of the top REO companies in the area. Connie brings many years of real estate experience to our team.



Bobby Mahan, Broker of Selling Paradise Realty, is responsible for overlooking all aspects of training, coaching, and mentoring the agents of Selling Paradise Realty. He oversees the operation of the REO business. Bobby spends a great deal of his time training and recruiting new agents to provide growth at Selling Paradise Realty. As a certified continuing education instructor, Bobby offers courses that provide credits for short sales and foreclosures through the State of Florida. With over 30 years of real estate experience Bobby brings a great deal of knowledge and expertise to the table. Bobby currently is one of the top rated REO agents in the region.



Brad Ramey, Sales Manager, assists agents in skills development and business achievement. Brad works with agents on everything from script practice to writing contracts. Brad is also a broker and works very closely with Bobby to provide growth to our company. We take great pride in having the most highly qualified and trained agents in the industry. Brad brings over 11 years of experience as a successful agent and broker.



Jennifer Wood, REO and Marketing Coordinator, concentrates solely on the REO side of our company. Jennifer works directly with REO agents and buyers' agents assuring Selling Paradise Realty has the best REO Results team in the area. Jennifer also works with our marketing team assuring your properties get the greatest exposure possible and are sold quickly. Jennifer has over 9 years of real estate experience; with the last for being strictly focused on REO.



Jenni Moore, Administrative Assistant, helps is all aspects at Selling Paradise Realty. Jenni assists both administrative staff and agents allowing for smooth transactions when working with our company. Jenni has worked in real estate for over 16 years.

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Eileen Rodriguez, Listing Coordinator, ensures that all listings are inputted in both our in-house system as well as the Multiple Listing Services. Properties are placed in the company's local MLS as well as the local MLS of the property giving many properties the benefit of placement in multiple MLS systems. Eileen makes sure that the listing is set up with our professional appointment center allowing our listings maximum accessibility to buyers and agents. Eileen has 7 years of real estate experience.



Juli Donoflio, Closing Coordinator, assists agents and buyers through the closing process ensuring that the closing takes place on time and is hassle-free. As the closing coordinator Juli works closely with buyers, sellers, agents, and the title company. Juli prides herself on being able to have on-time easy closings for all parties involved. Juli has been active in the real estate field for over 15 years.



Mattie Matthews, Sunshine Rentals and Property Management, has been a property manager for 12 years. Mattie helps with the relocation process after cash-for-keys is complete along with the property management of your assets. Sometimes it is more realistic to rent a REO property or keep the current tenant in place. Sunshine Rentals and Property Management is a great way to assure your assets are keeping their value and you are able to get the most out of them.



Paradise Professional Title is also part of Selling Paradise Realty. Naci and Shelly in the title company have years of experience handling REO closings. Having the closing company in house allows for great communication and allowing the closing to take place in the quickest, accurate, most cost efficient manner.

Selling Paradise Realty has 3 REO listing agents currently working with several clients:

Dean LaRue
Edie Czerniak
Nilsa Ferrer

REO Results Team

Buyers Agents

Selling Paradise Realty has a score of buyers' leads that come from our numerous marketing efforts. To assure that all buyers are treated in the most professional manner we have specially trained buyers' agents. Our multi-cultural buyers' agents are:

AD Diaz- Spanish and English

John Elya

Jack Martin

Pat Geist

Daila Gross

Margie Birch

Angie Mamian- Spanish and English

Jose Mazzei- Spanish and English

Larry and Lina Guinn

Sy Scher

Jan Sayers

Jonna Bouchard

Debbie Kenney

Rolando Blanco- Spanish and English

William Everly

Heather Mahan

